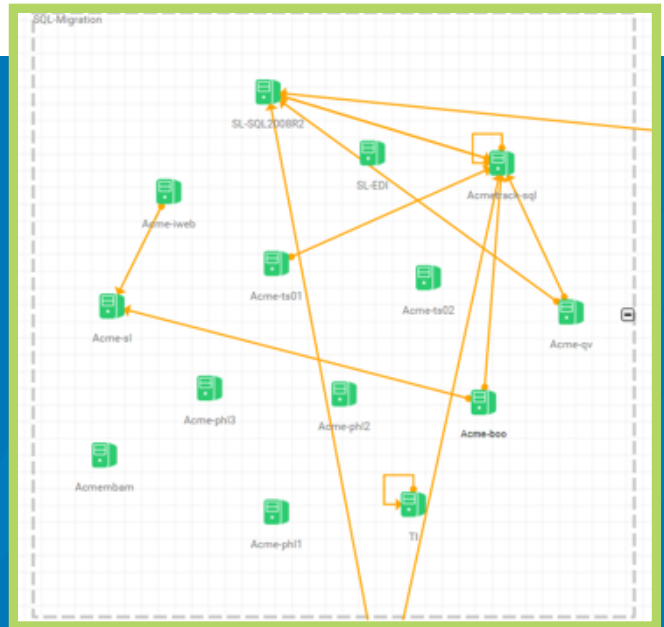


**Increase the value of your cloud offerings.
Accelerate your cloud business.**

ClouDamize is a cloud computing analytics platform that provides high precision analytics and powerful automation to improve the ease, speed, and accuracy of moving clients to the cloud, so you can accelerate cloud adoption and migration, and ultimately your cloud revenue objectives.



The ClouDamize Partner Program benefits System Integrators, Managed Service Providers, and Value Added Resellers.



Scale your offering and differentiate your cloud business:

Improve your value proposition and increase close rates by adding an data-driven approach to your cloud offerings.



Shorten sales cycles and accelerate cloud adoption:

Remove sales friction at the cloud TCO conversions level using detailed yet easy to consume cloud cost and performance forecasting.



Increase profitability:

Reduce the time to migrate your clients to the cloud by 65-80%, so you can take on more cloud migration projects.



Standardize your cloud practice methodology:

Implement a single, repeatable process for all of your clients across all company locations to improve internal efficiencies.



Build brand credibility:

Put more credibility behind your recommendations and overall brand by using high precision analytics to inform your planning and execution.



Increase customer satisfaction and retention:

Enable your clients to achieve their optimal cloud environment and improve their time to cloud value.

Clouamize Partner Program

Partner Engagement Models

The Clouamize Partner Program provides four different program types – Service Bureau, OEM, Reseller, and Referral – along with two different license consumption models, including pay-as-you-go and bulk purchase. Price is determined by the number of virtual and physical machines to be analyzed, and machine bulk purchase discounts are provided. All partner programs offer full support for on-boarding and sales training, and the Clouamize Partner Dashboard provides a single console for partners to manager all of their client projects.

Partner Program Benefits

| | |
|---|---|
| Single console to manage all projects | ✓ |
| Full portal branding | ✓ |
| Full support for on-boarding and Sales training | ✓ |
| Free whitelabeling | ✓ |
| Online knowledge center (training videos and documents, best practices, sales enablement) | ✓ |
| Phone and email support | ✓ |
| Machine bulk purchase discounts | ✓ |
| Independently audited policies for partner privacy | ✓ |
| Dedicated partner account manager | ✓ |
| Co-marketing opportunities | ✓ |

Learn more and inquire about becoming a partner here: www.cloudamize.com/partner

