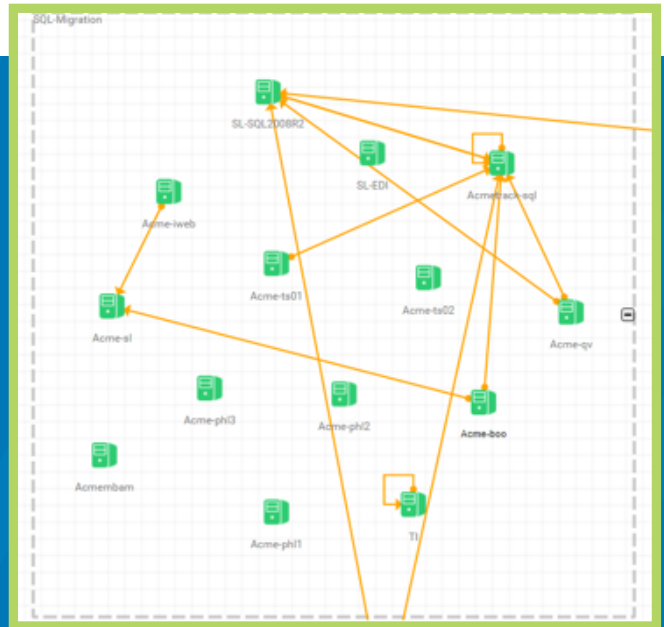


Optimize your clients' cloud journeys. Grow your cloud business.

ClouDamize's high precision analytics empower cloud consultants to make accurate cloud decisions faster and easier, so they can accelerate cloud migration and maximize cloud ROI for their clients. The platform provides analysis and recommendations to calculate and compare cloud TCO, develop phased migration plans, right-size cloud deployments, and manage cloud costs.



The ClouDamize Partner Program benefits System Integrators, Managed Service Providers, and Value Added Resellers



Scale your offering and differentiate your cloud business:

Improve your value proposition and increase close rates by adding an automated, data-driven approach to your cloud offerings.



Accelerate cloud adoption among enterprises:

Remove sales friction at the cloud TCO conversions level.



Increase profitability:

Reduce the time to migrate your clients to the cloud by 65-80%, so you can take on more cloud migration projects.



Increase customer satisfaction and retention:

Enable your clients to achieve their optimal cloud environment and improve their time to cloud value.



Build brand credibility:

Put more credibility behind your recommendations and overall brand by using high-precision analytics to inform your planning and execution.



Standardize your cloud analytics methodology:

Implement a single, repetitive analysis methodology from initial cloud migration assessment through ongoing cost management for all of your clients across all company locations.

Cloudamize Partner Program

Partner Engagement Models

The Cloudamize Partner Program provides four different program types – Service Bureau, OEM, Reseller, and Referral – along with two different license consumption models, including pay-as-you-go and bulk purchase. Partners can choose from three editions: the Starter Edition includes the Assess, Plan, and Migrate modules and does not require an annual subscription; the Hybrid Edition includes all five modules on the platform, from Assess through Manage; and the Cloud Edition includes Manage. Hybrid and Cloud editions require annual subscriptions.

Price is determined by the number of virtual and physical machines to be analyzed, and machine bulk purchase discounts are provided. All partner programs offer full support for on-boarding and sales training, and the Cloudamize Partner Dashboard provides a single console for partners to manager all of their client projects.

Partner Program Benefits

Single console to manage all projects	✓
Full portal branding	✓
Full support for on-boarding and Sales training	✓
Free whitelabeling	✓
Online knowledge center (training videos and documents, best practices, sales enablement)	✓
Phone and email support	✓
Machine bulk purchase discounts	✓
Independently audited policies for partner privacy	✓
Dedicated partner account manager	✓
Co-marketing opportunities	✓

Learn more and inquire about becoming a partner here: www.cloudamize.com/partner

